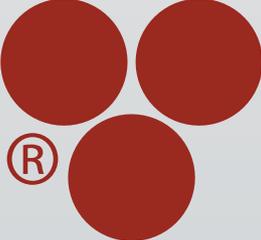




**PINAR<sup>®</sup>** 

## Ever since 1975

Pinar Oy is a professional exporter of poles. Our main market area covers Scandinavia, the rest of Europe and Middle-East.

The roots of our operations reach back to the 1950s, and we are delighted to say that some business contacts begun in those early days still form a significant part of our operations today. The establishment of new client relationships is a challenge that we meet by continually developing our operations.

## Our Services

In addition to high quality, we make considerable investments in customer-oriented service. The customer's needs and wishes are taken into account already when planning the manufacturing process, so that other required work on the poles (any markings to be made, predrilling of holes, etc.) can be carried out before impregnating the poles. This improves the protection of the poles against decay, and thus lengthens their service life. What is more, it facilitates their installation, which is often done in awkward terrain.

We supply finished poles to installation sites in the Nordic countries, and we take care of the transport arrangements to elsewhere in Europe.

Our sales service gives versatile help in all questions relating to our sector.



## Our Products

We manufacture and export mainly electricity poles and telephone poles, and also untreated poles. The creosote pole is our most important export product. Besides its own production, Pinar Oy has a tradition of selling other producers' poles too.

## With professional skill

The starting-point for our operations is to make a product that is high-quality, safe, and individually suited to customers' needs.

The best solution for that is provided by creosote, a distillate of coal tar. Creosote has excellent wood protection properties that offer the longest service life even in the most demanding conditions.

Impregnation with creosote is done by the Rüping process, as follows:

1.The poles are preheated to a temperature of 50-70 °C before impregnation.

2.Our heat regulation system keeps the creosote at an even temperature of 105 °C throughout the impregnation process. The creosote oils fulfil the requirements of these Standards:

WEI Type B

WEI Type C.

3.The aftertreatment, done using a vacuum technique, ensures that the processed poles do not bleed.

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- Electricity poles
- Telephone poles
  
- Untreated poles
- Creosote-impregnated poles



## Taking responsibility

Environmental issues are important to us. We want to be a responsible and active supplier. In cooperation with our long-time business partner, the impregnation company Haapamäen Kyllästämö, we aim to take care of the entire lifespan of the pole, laying emphasis on environmental aspects. This is demonstrated by the ISO 9002 quality system and ISO 14001 environmental system which form part of the impregnation company's overall operating system.

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